



Kent County Road Commission

Bid Tabulation

Contract #23-60: Bulk Rock Salt

Contract Term: September 1, 2023 - August 31, 2024, w/ Two, One-Year Renewals

Bidder	Cost Per Ton	Total Cost (Approximately 51,700 Tons)
Compass Minerals America Inc	\$68.40	\$3,536,280
Detroit Salt Company, LLC	\$79.25	\$4,097,225
Cargill, Inc	No Bid	

* 2023 Salt Cost Reflects a 3.10% Decrease to the 2022 Price

**STAFF RECOMMENDS FOR THE BOARD TO AWARD THE CONTRACT TO
COMPASS MINERALS AMERICA INC, THE LOWEST RESPONSIVE AND
RESPONSIBLE BIDDER**

Bids Received Date: 06/20/2023
Anticipated Award Date: 06/27/2023